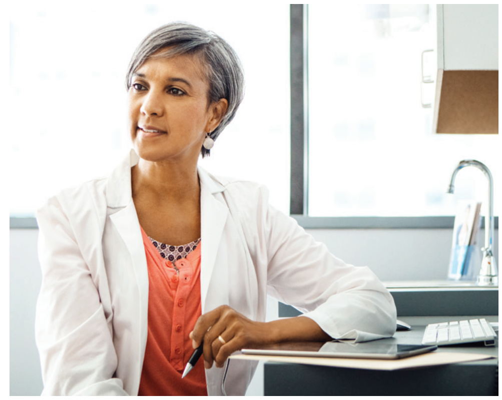
Planning Your Practice Transition

Start planning your next step today



The TDA Perks Program, Bank of America Practice Solutions and PARAGON cordially invite you to a seminar about planning your future. This symposium will guide you through every step: practice evaluations, strategies you should implement to maximize the value of your practice, current market trends, and much more.

Topics of Discussion

- What is my practice worth today?
- How do I structure my transition and what are the tax implications?[1]
- What type of transition model best suits my particular situation?
- What are the common mistakes most dentists make when preparing to sell or transition their practices?
- What are the pitfalls of handling my own transition?
- Who will be the most likely purchaser of my practice?
- Should I insist the sale of my real estate coincide with my practice transition?
- What happens to my practice if I die or become disabled?
- Will I be required to offer seller financing to sell my practice?
- Will my practice value be impacted by the baby boomer generation?
- As a buyer, what should I look for when purchasing a practice?
- What is the availability of funding for practice purchase?

Featured Speakers

Berdj Feredjian, DDS, FAGD is the Director of Continuing Education, Recruitment and Advanced Training and a past transition consultant for PARAGON Dental Practice Transitions. During that period, he transitioned dozens of practices from which he accumulated a treasure trove of experiences. He is also the co-founder of Practice Mentors Group LLC. Dr. Feredjian is an Assistant Clinical Professor of Dental Medicine at a leading university in New York City and has served as faculty in their Department of Behavioral Sciences. Dr. Feredjian is a Fellow of the Academy of General Dentistry, a member of ADA, OKU, and NYAOR.

Kathy Whiting is your local PARAGON consultant who will be available to answer questions at the event.

Matthew McCarthy is a Bank of America Practice Solutions Regional Business Development Officer who specializes in Dental Sales and Acquisitions. He will speak about the financial programs[2] and resources available to help prepare your practice for a transition.

Event Information

Friday, November 3, 2017

Registration
8:30 a.m. – 9:00 a.m.

Seminar
9:00 a.m. – 12:00 p.m. *(Breakfast served)*

Cost
TDA Members: Free; Non-members: $125
Spouses/Guests/Associates welcome! (3 CE Credits)
Please call for refund policy if you are unable to attend.

Location
Maggiano's
6001 West Park Boulevard
Plano, TX 75093

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PACE Program Approval for Continuing Education

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4/1/2016 to 3/31/2020
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RSVP by October 27

by email:
dg.seminar@bac.com
or by phone:
614.753.1603

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