

Preparing for Practice Ownership

2-Hour Round Table Format

[Thursday, May 4 #T27](#)

1:30 PM–3:30 PM | Room 301C

Fee: \$35 | Audience: Dentist

Course Description

Owning a dental practice can be your ticket to professional and financial freedom. Making clinical decisions and running the practice to your standards is a dream for most doctors. Unfortunately, the path can be confusing or seem overwhelming.

Upon completion you'll understand how to get financing, find the right practice and build a budget. Understand the “do’s and don’ts” of starting a practice from scratch. Learn how to buy a practice at the right price.

Course Objectives

- Learn the timeline and path of ownership whether you want to buy or start from scratch.
- Understand how dental practice value is determined and how that compares to the sales price.
- Learn how to find the right location for a dental practice and how to market towards new patients.

Hear It From Your Peers: Transition from Associate to Owner

1-Hour Floor Panel Discussion

[Thursday, May 4 #EXP01](#)

9:30 AM–10:30 AM | CE Express Classroom #1

Fee: \$25 | Audience: Dentist, Student

Course Description

Becoming a practice owner can be scary and some of the best advice you can get is from dentists have already taken that step and been successful. A panel of experts and recent first time practice owners will answer all of your questions regarding the process and timeline.

Don't miss this opportunity to learn from the first-hand experience of your peers who have already made the transition into ownership.

Course Objectives

- Hear success stories about those who made the leap into ownership from associate positions.
- Identify the key members of your team to help make the process easier.
- Learn the timeline and path of ownership whether you want to buy or start from scratch.

PRESENTERS



Lauren Camacho



Matt McCarthy



Greg Pinkerton



Adam Schenck



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